

Upcoming Webinars from Vermont APEX Accelerators!

Please mark your calendars and check back for additional event updates.

Attendance is free for webinars; however, registration is required at vtapex.ecenterdirect.com/events

- **2/12/2025 Introduction to the Vermont APEX Accelerator Program** Learn how our procurement counselors can assist your business with the processes of government contracting at no-cost to you.
- **2/18/2025 SBA Marketing & Selling to the Federal Government** The federal government purchases billions of dollars of goods and services every year. In this webinar you will learn about the requirements, certifications and resources to access the government marketplace. We will cover the basics of navigating the federal contracting process, how to find opportunities and market your business, as well as the various certifications available to help your small business succeed. Presented by the Maine, New Hampshire, and Vermont U.S. Small Business Administration District Offices.
- **2/19/2025 Doing Business with Defense Logistics Agency (DLA) Troop Support** DLA Troop Support, a Major Subordinate Command of the Defense Logistics Agency is located in Philadelphia, PA. DLA Troop Support provides global supply chain solutions and strong partnerships in support of national defense, humanitarian assistance and disaster relief.
- **2/20/2025 SPRS - Everything You Need to Know to Maintain CMMC Compliance** Join the MCFL and Region 1 APEX Accelerator for an informative session in support of the Defense Industrial Base (DIB) and growing the supply chain. Program Overview Access to SPRS Performance and Risk Scoring CMMC Compliance Portal (NIST & CMMC).
- **2/21/2025 Intro to The Disadvantaged Business Enterprise (DBE) Program** Join Vermont APEX Accelerator and Vermont Agency of Transportation Office of Civil Rights, Disadvantaged Business Enterprise Program (DBE) for this introduction to DBE certification.
- **2/24/2025 The DoD's Industrial Base Analysis and Sustainment Program (IBAS): What You Need to Know** Join CT and Region 1 APEX Accelerator for an exclusive webinar featuring Dr. Kristin Schaaf, Deputy Director of the Industrial Base Analysis and Sustainment (IBAS) Program at the Department of Defense. Learn how IBAS initiatives support innovation, supply chain resilience, and industrial readiness to meet national security challenges. Gain insights into key programs, such as workforce development and supply chain optimization, and explore how businesses can collaborate with the IBAS office to address critical defense needs.
- **2/26/2025 Doing Business with the State of Vermont** An overview of the processes used by the State of Vermont to procure products and services. We will discuss the basics of contracting with the State and the support tools available to small businesses.
- **2/27/2025 Green Mountain National Forest** Discover how your business can connect with Vermont's Green Mountain National Forest's procurement needs in the *Mendon, Rochester, and Manchester regions*. Hear directly from Green Mountain National Forest staff about their project categories and contracting requirements and explore ways to register your business to meet their needs with no-cost assistance from the Vermont APEX Accelerator. Enjoy networking and light refreshments.

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